



FOUNDERS GROUP OF FOOD COMPANIES

FAMILY-OWNED COMPANY INVESTING ITS OWN CAPITAL

- Founders Group of Food Companies (“Founders”) is a family-owned company that invests its own capital and applies operating know-how, to build a diverse family of food / beverage businesses in mature categories, since 2014. Founders is seeking new food platforms, in the West, South-West and Mid West of USA, as well as Canada, with EBITDA of \$3M to 10M, stretching higher in exceptional circumstances. New platforms are especially sought outside protein in order to be true to our original vision of being a diversified food & beverage group. Segments of special interest: Tea & Coffee; Vitamins & Nutraceuticals; Pet; Snacks; Granola; Produce; Bakery; Dressings & Sauces; Packaged Ingredients & Mixes; and Jams, Jellies, Spreads & Dips.

LONG HISTORY & AFFILIATIONS

- Founders is a partnership formed 10 years ago backed by Tricor Pacific Capital (Rod Senft), Saville House Holdings (Richard Harris) and Garibaldi Blue (Derek Senft). We combine deep operating knowledge with over 30 years’ experience making control investments in over 80 private companies.

OUR VISION FOR FOUNDERS

- We imagine a decentralized but united group of food companies, each with the vision and ambition to be more tomorrow than they are today, where teams are continuously focused on winning in the marketplace, developing the strength and scalability of themselves and their businesses, creating working lives that are more rewarding for all, and making a positive impact on society.

DIFFERENTIATION



Partners’ Own, Private, Longer Term, Flexible Capital, With Respect for the Founder



Balanced Team with Deep Operating Know-how & Strong M&A Capabilities



Food / Beverage Focus & Sector Expertise



30+ Year Acquisition & Financing Track Record



RICHARD HARRIS
MANAGING PARTNER,
FOUNDERS GROUP
PRESIDENT,
SAVILLE HOUSE HOLDINGS LTD



FOUNDERS
—GROUP OF FOOD COMPANIES—



DEREK SENFT
MANAGING PARTNER,
FOUNDERS GROUP
MANAGING DIRECTOR,
TRICOR PACIFIC CAPITAL

Presteve Foods
—A FOUNDERS COMPANY—



Largest harvester, processor & distributor of freshwater fish in North America.

Walt's Meats
—A FOUNDERS COMPANY—



Western US harvester and processor focused on grass-fed natural and organic meats.

Ganache Brands
—A FOUNDERS COMPANY—



Specialty manufacturer of custom chocolate in custom packaging for B2B gifting and marketing

Seattle Fish Co.
—A FOUNDERS COMPANY—

SEATTLE FISH CO.
& GOURMET PROVISIONS



Rocky Mountain region processor & distributor of meat, seafood & gourmet provisions

Sierra Meat & Seafood
—A FOUNDERS COMPANY—



Northern Nevada / Northern California processor & distributor of meat, seafood & gourmet provisions

MacDonald Meat
—A FOUNDERS COMPANY—



Pacific Northwest region processor & distributor of meat & seafood